Dear Valued Customer

Dominion Taping & Reeling is a full service surface mount device packaging business located in Richmond, Virginia. DTR specializes in 2 areas of the surface mount industry. Standard packaging on tape and reel of IC’s, Chips, etc., and custom manufactured carriers.

After obtaining feedback from surveys and speaking to many of you personally, Dominion Taping & Reeling is committed to four operational priorities that you told me were vital to your existence in the electronics industry. **PRICING, QUALITY, TURN AROUND, and DELIVERY.**

1) **PRICING:** I believe our pricing and line minimums to be competitive and/or below the market.

2) **QUALITY:** Inspection, testing and meeting or exceeding EIA standards. Nothing less is acceptable.

3) **TURN AROUND:** 3 days normally. Call me if you’re in a bind and if it’s possible, we’ll get it done.

4) **DELIVERY:** We will tailor delivery to your needs, even drop ship.

Our sole purpose at DTR is to cater our services to your specific needs. Thank you and I look forward to working with you.

Thomas X. Beatty
President, Owner
Pricing

<table>
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<tr>
<th>Component</th>
<th>MIN CHG.</th>
<th>1-10k per 1000</th>
<th>10k &amp; up per 1000</th>
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Call For Corporate Pricing
Prices are subject to change.

Delivery

Standard product turn around time is 3 business days. If you’re in a bind, same day or 2 day turn is available at no additional cost.

To meet your needs, DTR is located 20 minutes from Richmond International Airport. This gives us access to all major air and ground carriers. Of course, we will drop ship your order with strict confidentiality.

Capabilities

- Tape & Reel Services
- Carrier Widths 8mm - 120mm
- Custom Manufactured Carrier Tapes
  For: Connectors, Metal Stamping, etc.
  From your component or drawing, DTR can have you a first run sample carrier in 72 hours.
- Kapton services for odd shaped components and connectors
- Component Baking & Dry Packing
- Radial Taping Service
- Axial Taping Service
- Axial & Radial Trim And Form Service
- Black Conductive Carriers
- 13” & 7” Anti-Static Take Up Reels
- Cover Tapes

Quality

To meet or exceed EIA standards, DTR adheres to the following Quality Assurance Programs:

- We are ISO 9001:2008 certified
- All components are inspected twice for damage and orientation
- Peel force tests are performed and documented for every set up
- Bar code labeling for inventory and tracking
- Entire work area is an ESD Zone
- Work force trained in ESD properties and proper component handling

Please Call
Dominion Taping & Reeling
for custom or unlisted components

Toll Free
1-888-225-1739